

Technology as a Service

Access to the latest technology your way.

FLEXIBLE, SIMPLE AND COST EFFECTIVE.

Ingram Micro's Technology as a Service [TaaS] offering makes it easier for you to provide your customers with the latest hardware, software and services they need, without having them purchase everything up front. Using our online portal, it's easy to configure an all-inclusive solution that they can enjoy right away, for one affordable monthly rate.

Orders can be fulfilled from a wide variety of new equipment and can include cloud software, services, tech support—and even your own services—as part of the monthly invoice.

Your customers will love the opportunity to lower their total cost of ownership by spreading out their payments over time while still enjoying the latest technology to meet their business needs today.

“ Since we launched our DaaS strategy in 2016, the speed of adoption fuelled by end customer requests on resellers in the last 6 months has seen unprecedented growth demand in this flexible approach to acquiring new hardware and services through Ingram Micro

- Brian Windsor

WHY INGRAM MICRO'S TAAS?

- Simple—easy-to-use portal to make product selections
- Variety—a wide range of hardware, software and services to choose from
- Flexibility—ability to choose between rental or lease options

BENEFITS:

- Customers can upgrade to newer, faster equipment at the end of the contract
- Easier to budget expenses more effectively with a recurring monthly invoice
- No up-front capital expenditures means lower TCO over time
- More flexible financing options allow customers to tailor their payments
- Easier to implement hardware initiatives as needed without waiting for funding
- Reduce the risks associated with owning the technology





a budding market

The device procurement market is on the verge of transformational change. Software providers and support vendors have embraced new trends in on-demand delivery and subscription-based licensing models. These unique "as-a-service" models have introduced deeper customer engagement opportunities, unlocked predictable cash flows, and met customer requirements for the businesses that employ them. Now this opportunity is coming to the device ecosystem.

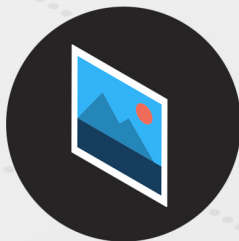
IDC recently conducted a survey of organizations who anticipate deploying some form of a PC-as-a-Service (PCaaS) model in the future and found that 73% expect to fully transition to PCaaS within the next 3 years¹. This is a greenfield opportunity for organizations who want to capitalize on the latest market shift.

CUSTOMISABLE SOFTWARE + HARDWARE OFFERINGS



Devices

Laptop
Desktop
Tablet
Monitor
Server



Software

Microsoft 365
Dynamics 365
Azure Cloud Services
Industry-specific software



Accessories

Pens
Keyboards
Mice
Headsets
and more




Services + support

Imaging
Asset tagging
Warranty
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and more

LEARN MORE

For more information and pricing, visit
uk.ingrammicro.eu/financial-solutions
or email stuart.hayes@ingrammicro.com

 Ingram Micro Financial Solutions partner with major manufacturers financiers and tier one global banks allowing you to deploy the "As a Service" solution across a multitude of technologies.

We have a dedicated team of subject matter experts to help you deliver the most competitive, flexible and scalable financial solutions available in the market, whatever the solution. We are fully aligned to your go to market strategies and are committed to helping you grow your margin and revenue

- Stuart Haynes

Introducing Technology as a Service:

Technology as a Service is a partner-led program from Ingram Micro that enables partners to provide devices, accessories, software, and support, on a subscription basis, all under one monthly bill. With Technology as a Service, partners can achieve early entry into the PCaaS space and deliver against the needs of their customers.

